

2019 FRCoC Application for VHSP Funding Outreach; Emergency Shelter Operations; Rapid Re-Housing; Targeted Prevention

Please complete a separate application form for each outreach, emergency shelter operations, rapid re-housing, and targeted prevention project.

Application Information

Type of Project (select one):

- Outreach
- Emergency Shelter Operations
- Rapid Re-Housing
- Targeted Prevention

Type of Application (select one):

- Renewal (requesting level or reduced funding for existing project)
- Renewal with Expansion (requesting increased funding for existing project)

Applicant

Legal Name: Loisann's Hope House

Type of Applicant: Non-Profit Housing Authority PDC Unit of Local Government

EIN/TIN: 52-1419314

Address: 902 Lafayette Blvd., Fredericksburg VA 22401

Application Contact

Name: Lisa Crittenden

Title: Chief Executive Officer

Phone: 540-371-0831

Email: lisacrittenden@loisannhopehouse.org

Line-Item Budget

Please complete line-item budget below. Budget amounts should reflect the VHSP request only.

Note: Renewal projects can apply for renewal HMIS and Administration amounts up to the grantee's total FY19 HMIS and Administration amounts regardless of 5% and 3% caps. HMIS and Administration amounts across all FY20 project applications shall not exceed total FY19 HMIS and Administration amounts.

Expansion projects can apply for an HMIS expansion up to the amount where the combined renewal/expansion HMIS request is 5% of the combined renewal/expansion project subtotal and an Administration expansion up to the amount where the combined renewal/expansion Administration request is 3% of the combined renewal/expansion project subtotal.

	Renewal Amount	Expansion Amount
Outreach		
Case Management		
Limited Support Services		
Other (specify)		
Subtotal		
HMIS (up to 5% of subtotal)		
Computer Costs		
Fees and Licenses		
HMIS Staffing		
Training		
Other (specify)		
Administration (up to 3% of subtotal)		
Administration		
Total		

	Renewal Amount	Expansion Amount
Emergency Shelter Operations		
Case Management		
Limited Support Services		
Maintenance		
Rent		
Security		
Supplies		
Utilities		
Other (specify)		
Subtotal		
HMIS (up to 5% of subtotal)		
Computer Costs		
Fees and Licenses		
HMIS Staffing		
Training		
Other (specify)		
Administration (up to 3% of subtotal)		
Administration		
Total		

	Renewal Amount	Expansion Amount
Rapid Re-Housing		
Housing Search & Placement		
Housing Stabilization Case Management	\$40,000	\$20,000
Housing Stabilization Financial Assistance	\$9,297	\$5,000
Housing Stabilization Services		
Rent Arrears	\$2,000	

Rent Assistance	\$53,549	\$15,000
Service Location Costs		
Veteran Housing Stabilization Financial Assistance		
Veteran Rent Arrears		
Veteran Rent Assistance		
Subtotal	\$104,846	
HMIS (up to 5% of subtotal)		
Computer Costs		
Fees and Licenses	\$561	
HMIS Staffing	\$4,167	
Training		
Other (specify)		
Administration (up to 3% of subtotal)	\$5,000	
Administration		
Total	\$9,728	

	Renewal Amount	Expansion Amount
Targeted Prevention		
Housing Search & Placement		
Housing Stabilization Case Management		
Housing Stabilization Financial Assistance		
Housing Stabilization Services		
Rent Arrears		
Rent Assistance		
Service Location Costs		
Subtotal		
HMIS (up to 5% of subtotal)		
Computer Costs		
Fees and Licenses		
HMIS Staffing		
Training		
Other (specify)		
Administration (up to 3% of subtotal)		
Administration		
Total		

Match

Please indicate sources of match. Match must equal 25% of requested amount and must be spent on eligible VHSP expenses, but does not need to be of the same VHSP Category as the request. Match must be from local or private sources. If the project is requesting partial or full waiver of the match requirement, please explain. (See Page 14 of the Virginia Homeless and Special Needs Housing Funding Guidelines for full explanation of the match requirement.)

Type	Source	VHSP Category	Amount
Cash	United Way	Rapid Re-Housing	\$44,000
Cash	City of Fredericksburg	Rapid Re-Housing	\$18,000
Choose an item.		Choose an item.	

Narrative Responses

Provide a description that addresses the entire scope of the proposed project. (Character Limit: 3,000)

Loisann’s Hope House requests funding from the Virginia Homeless Solutions Program to continue rapid rehousing activities for families and children experiencing homelessness in the Fredericksburg region, which includes the city, Spotsylvania, Stafford, Caroline and King George. Loisann’s Hope House is the region’s largest agency to reduce the number of families and children experiencing homelessness by the end of 2020. Through a mix of shelter and rapid re-housing activities, Hope House has been working to address family homelessness in the community since 1987. The agency now seeks continual growth to serve more homeless families in an operating year.

Our Rapid Rehousing program is focused on providing permanent solutions —housing, jobs, transportation and childcare needs so that people can break the cycle of homelessness and become stable within the community. Our emphasis is placed on employment and increased income. Quickly housing and stabilizing children and their families is achieved through the Housing First and no barriers to entry approach. Access to programs and services are not contingent upon sobriety, income level, lack of criminal record, participation in services, and completion of treatment programs, good credit, established financial history, or “housing readiness.” Clients enter into the program and a comprehensive assessment is conducted immediately to understand what is needed in addition to shelter. At this time clients may be offered additional services in education, job training, transportation, mental health services, parenting support and childcare.

Loisann’s Hope House is one of three agencies already operating a rapid re-housing program in the Planning District. There are two full-time housing case managers whose efforts focus on stabilizing families residing in Hope House and Thurman Brisben Center. The case management team is trained in best practices such as Motivational Interviewing, Housing Focused Case Management and Trauma Informed Care. Our staff and organization is a key partner in the local community’s use of a data driven approach to prioritize housing assistance for RRH and PSH. The prioritization of assistance is determined through a community shared assessment tool which is inclusive of the F-VI-SPDAT. Once the family is prioritized for rapid rehousing assistance, a community-based housing locator, knowledgeable of landlord/tenant law, fair housing and housing focused case management makes connections with local landlords and property owners to help maximize the housing choice among those families experiencing homelessness.

Once the housing unit is identified, the family continues meeting with their case manager to develop goals and understand the challenges they may encounter after move in. In-home case management is provided for the minimum amount of time necessary, but up to 24 months if required by the family’s needs. The Case manager will visit and work with client at least once a month, but are prepared to check-in as often as needed to ensure stabilization. Those passing through Loisann’s Hope House and the Thurman Brisben Center housing program also gain access to a wrap-around system of care, which heavily focuses on connectivity to community services that ensure long-term stabilization. Long-term,

support services provided by Loisann’s Hope House remain an ongoing resource for those who have been housed, but find themselves without a help to work through complicated life struggles.

If renewal funding is being requested, explain how the project continues to meet a community need. If expansion funding is being requested, explain how the additional funds will increase system capacity and justify the community need for additional capacity. (Character Limit: 3,000)

Over 53% of renters in Virginia are unable to afford the typical two-bedroom apartment resulting in homelessness for many. In the State of Virginia the average rent for a 2-bedroom apartment is \$1,232. This is a \$66 decrease compared to the previous year, when the average rent was \$1,298. In order to afford this level of rent and utilities- without paying more than 30% of income on housing – a household must earn \$4,106 monthly or \$49,276 annually. Assuming a 40 hour work week, 52 weeks per year, this level of income translates to an hourly housing wage of \$23.69. A minimum wage employee must work 131 per week to afford a 2 bedroom rental home at fair market rate. For the city of Fredericksburg, and the counties of Spotsylvania and Stafford a 2 bedroom fair market rate is \$1,793. An annual income needed to afford the 2 bedroom fair market rate is \$71,720 which translates into \$34.48 hourly wage.

According to the Virginia Housing Alliance, Virginia remains the most expensive state for renters in the Southeast and the 10th most expensive state in the nation. Virginia Housing Alliance and the National Low Income Housing Coalition jointly released The Out of Reach Report, which shares that The Housing Wage increased from \$23.29 in 2017 to \$23.69 in 2018. According to the Virginia Housing Alliance for an extremely low income household earning \$23,529, 30% of median income, the highest affordable rent is \$588 a month.

Although there are five homeless services providers in the Fredericksburg area, there are only two local agencies addressing the needs of the entire family unit experiencing homelessness. Loisann’s Hope House and the Thurman Brisben Center are the only two providers in the Fredericksburg area addressing the needs of the entire family regardless of the cause of their homelessness. The Thurman Brisben Center serves families in a limited capacity as their primary focus is individuals. We are the largest and only shelter dedicated to primarily addressing the housing needs of the entire family. Last year, TBC received a reduction in VHSP funding which resulted in the loss of Rapid Rehousing funding. Therefore LHH became the lead agency for the community’s Family Rapid Rehousing program with an increase in the amount of families targeted and case managed. Loisann’s Hope House program sets goals and focuses the homeless client on creating a sustainable financial foundation through employment and provides tools they need to move from homelessness to permanent housing.

Please indicate the breakdown of household types targeted by this project:

	Renewal	Expansion
Households with Children	100%	
Households without Children	0%	
Total	100%	

Certify that the project will adhere to the *FRCoC Coordinated Entry Policies & Procedures*, including the following requirements of the document:

Follow the Housing First model

Participate in the FRCoC Coordinated Entry Process and/or the Victim Service Coordinated Entry Process (including coordinated assessment for shelter/prevention and prioritization for rapid re-housing)

Adhere to established project standards (including *FRCoC Rapid Re-Housing Policies & Procedures*)

Collect data through HMIS or a comparable database

What percentage of households will be served through the Victim Service Coordinated Entry Process (including coordinated assessment for shelter/prevention and prioritization for rapid re-housing)?

	Renewal	Expansion
Households Served through Victim Service Coordinated Entry Process	0%	0%

Provide the following data. These numbers will be used to calculate anticipated number of households served by the project.

	Renewal	Expansion
Number of FTE Case Managers Dedicated to Project (could be fraction)	2	

Ideal Caseload for 1 FTE Case Manager	20
Average Length of Stay for Project Participants	104
Average Financial Assistance Cost per Household (RRH/Prevention Only)	\$2,800
Shelter Beds for Households without Children (Shelter Operations Only)	NA
Shelter Beds for Households with Children (Shelter Operations Only)	45
Shelter Units for Households with Children (Shelter Operations Only)	16

Is there any unresolved monitoring or audit findings for any grants operated by the applicant or potential subrecipients? If yes, please explain. (Character Limit: 1,000)

Yes No

Attachments (once per agency)

Organizational Certifications and Assurances
Board of Director Listing(s)