



FREDERICKSBURG REGIONAL
CONTINUUM OF CARE

Funding Interest Session

CoC Applications and Funding Process

Agenda

- Introduction
 - Funding Process
 - Funding Opportunities
 - Questions
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Meet the Staff

CoC Staff

Sam Shoukas, Housing and
Community Health Program
Director

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Erica Dutcher, Program
Coordinator

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Funding and Performance Committee

- **Christen Gallik**, Fredericksburg
Department of Social Services (Chair)
- **Clay Mihoulides**, Chris Marr Realty
- **Emma Miller-Richards**, The
Community Foundation of the
Rappahannock River Area
- **Sarah Walsh**, Rappahannock United
Way



Funding Overview

- George Washington Regional Commission (GWRC), the CoC's lead agency, serves as the collaborative applicant for federal, state, and some local homeless funding.
- All grantees must go through the CoC's local funding process in order to receive funding from the following sources:
 - HUD CoC Program
 - Virginia Homeless Solutions Program (VHSP)
 - Housing Trust Fund
 - Unsheltered Homelessness Initiative

Documents

- [2023 Funding Priorities](#)
 - Outlines key programmatic considerations in determining CoC funding allocations.
- [Funding Policies and Procedures](#)
 - Outlines the process for applying for funding, seeking a letter of support/endorsement, and the CoC's review, ranking, and selection process.



Basic Funding Eligibility

- Be a member of the Fredericksburg Regional CoC as defined in the Bylaws.
- Agree to adhere to the FRCoC [Coordinated Entry Policies & Procedures](#), including:
 - Follow the Housing First model
 - Participate in the CoC's coordinated entry process
 - Adhere to established project standards
 - Collect data through HMIS or a comparable database
- Meet the eligibility requirements of the funding agency.





Funding Process

1. Notice of funding, applications, and scoring sheets released.
2. Project applications received by deadline.
3. Funding and Performance Committee reviews and scores all project applications.
4. Funding and Performance Committee accepts or rejects each application and determines amount accepted.
5. Projects are ranked in order of priority for funding.
6. Projects notified of outcome and appeals are opened.
7. Once appeals are closed, funding outcome/applications are submitted and posted to website for public review.



GWRC's Role

- Providing data to applicants
- Brainstorming the feasibility of projects and potential funding sources
- Reviewing applications and providing feedback
- Providing technical assistance regarding the process
- Understanding best practices
- Conducting research on system gaps, community needs, and outside program examples
- Networking with other service providers

Funding Opportunities

FEDERAL FUNDING



HUD CoC Program

Eligible Project Types:

- 1) Permanent supportive housing
- 2) Rapid rehousing
- 3) Joint Transitional Housing and Rapid Rehousing
- 4) Supportive services only project to develop or operate a centralized or coordinated assessment system
- 5) HMIS project (HMIS-lead only)

- ❖ Applications are due around September/October
- ❖ Awards are made around March



HUD CoC Program

Available Funding (2023)

1. Renewal/Reallocated Funds:
\$80 million
2. Bonus Funds: \$
3. Domestic Violence (DV)
Bonus: \$54 million

Currently Funded Projects

- HMIS (GWRC): \$55,125
- Planning (GWRC): \$15,104
- FISH PSH (Micah): \$199,659
- FUSE PSH (Micah): \$114,351
- DV RRH (Empowerhouse):
\$150,880



HUD CoC Program

Tier 1

- 94% of ARD
- Projects must pass eligibility and threshold review
- Projects are conditionally selected from highest scoring CoC to lowest scoring

Tier 2

- ARD - Tier 1 Amount + (Bonus Amount - excluding DV bonus)
- Projects must pass eligibility and threshold review
- Projects are awarded point value
 - Up to 50 Points in proportion to the CoC application Score
 - Up to 40 points for the CoC's ranking
 - Up to 10 points for demonstrating low barriers to entry
- Projects are funded by point value
 - First Tie-Breaker: CoC Score
- Second Tie-Breaker: CoC System Performance Rating Factors

Tier Amounts Illustration

Tier		
Potential for straddle between Tier 1 and Tier 2	Tier 1 \$289,907	
Potential for straddle between Tier 2 and DV Bonus Amount	Tier 2 \$42,306	Project amount available if DV Bonus project is NOT funded: \$332,213
	DV Bonus Amount \$50,000	Project amount available if DV Bonus project is funded: \$382,213



HUD Requirements

- 25% match
 - HUD reporting
 - Federal remittance process
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Funding Opportunities

STATE FUNDING



Virginia Homeless Solution Program (VHSP)

Eligible Project Types:

- 1) Street Outreach
- 2) Coordinated Assessment
- 3) Targeted Prevention
- 4) Emergency Shelter Operations
- 5) Rapid Rehousing
- 6) CoC Planning (CoC Lead Agency only – 7% project total)
- 7) HMIS project (5% of project total)
- 8) Administration (5% of project total)

❖ Applications are due around March

❖ Awards are released around May



Virginia Homeless Solution Program (VHSP)

Available Funding

- **Year 1:** Apply for any amount and community allocation is awarded after applications are submitted
- **Year 2:** Usually eligible for the same amount as awarded in year 1.

Currently Funded Projects

- Street Outreach: \$26,224
- Coordinated Assessment: \$72,788
- Prevention: \$180,040
- Emergency Shelter: \$117,104
- Rapid Rehousing: \$493,094
- CoC Planning: \$48,328
- HMIS: \$39,835
- Admin: \$26,677
- **Total: \$433,317.00**



VHSP Requirements

- 25% match
 - VHSP reporting
 - State remittance process
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Virginia Housing Trust Fund (HTF)

Eligible Project Types:

- 1) Rapid Re-housing
- 2) Unaccompanied Homeless Youth Innovation Project
- 3) Older Adults Innovation Project
- 4) Permanent supportive housing (housing stabilization services and rent subsidy for chronically homeless)
- 5) Administrative costs

- ❖ Applications are due around November
- ❖ Awards are made around January-February



Virginia Housing Trust Fund (HTF)

Available Funding

- Total HTF: \$30,000,000 per year
 - At least 60 percent of the Housing Trust Fund must be used for loans to reduce the cost of homeownership and rental housing.
 - Up to 40 percent may be used to provide grants for targeted efforts to reduce homelessness

Currently Funded Projects

- Micah Permanent Supportive Housing: \$380,070
- Micah Rapid Rehousing: \$118,450
- Micah Health Innovation: \$154,500



HTF Requirements

- Project must be developed with the CoC
- Application is submitted by the potential grantee with a CoC letter of endorsement
- CoC reviews application prior to submission and provides technical assistance
- HTF reporting
- State remittance process



Funding Opportunities

LOCAL FUNDING



Unsheltered Homelessness Initiative

- Rapid Rehousing project
- Administrator chosen for two-year grant cycle
- Funding varies each year – any funds received for the project is added to the total
- FY22 Funding = \$30,000 (local jurisdictional funding)



QUESTIONS

